****Exterior: Suggested Maximum Deductions *(05/2018)***

 ***Evaluate each item for Authenticity and Condition***

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| CATEGORY | MaxDed | MINOR | SIGNIFICANT | MAJOR | MAX DEDUCTION |
| COACHWORK  Body, Fenders,  | 5 | Small chips evidence of driving -0Small metal finish flaws -1/2Unobtrusive protective film -0License plate frames -0 | Obtrusive chips -1Significant dents -1Each NOR bumper -1Messy/discolored film -1Obtrusive mirrors, frames, etc. -1 | Misshapen or modified body -3Out of 10 year period rebody -3Each missing bumper -2Visible major rust -2Some colored vinyl wrap -2 | Out of 10 year period rebody -5 (Pebble Beach)Major use of coloredvinyl wrap -5 |
| DOORS, HOODTRUNK Fit/Operation | 3 | Fit & finish not similar to original characteristics of the different coachwork houses -1/2 | Each door noticeably sagging -1Each one NOR fit or operation -1 | Several issues -2 | All departing from the original fit and finish of the body maker -3 |
| TOP | 3 | Stain or wear -1/2 | NOR style material -1NOR shape, fit or frame -1 | NOR shape and fit -2 | NOR shape, fit &frame -3Missing or INOP top -3 |
| PAINT  | 3 | Minor scratches -1/2Any period non-Ferrari color is acceptable -0 | Noticeable flaws -1 | Major flaws -2 | Serious deterioration  and flaws -3 |
| PLATINGBumpers, etc  | 2 | Scratches or blemishes -1/2 | Each one NOR quality -1 | Two NOR -2 | Three NOR -2 |
| LIGHTS Type & Fitting  | 4 | NOR style screws -1/2Minor marker light NOR -1/2Replacement bulbs -0 | Each NOR Lens or Housing -1Each Light NOR fit or style -1 | X | Maximum -4 |
| TRIM & Emblems | 2 | Scratches or blemishes -1/2Slightly NOR appearance -1/2 | NOR Emblem -1Missing Emblem -1 | X | Maximum -2 |
| GLASS PLEXIGLAS | 2 | Small chips evidence of driving -0Obtrusive chips or scratches -1/2Replacement glass matching original characteristics -0 | Obtrusive breakage -1Several obtrusive chips/scratches including convertible windows -1 | X | No Glass or Plexiglas -2NOR size -2 |
| RUBBER Window Felt | 2 | Tears or rips -1/2Slightly NOR appearance -1/2 | Rubber or felt missing -1Rubber or felt totally NOR type -1 | X | Maximum -2 |
| WHEELS & TIRES | 3 | NOR DECAL -1/2Original spare -0 | NOR paint or plating -1Damaged spoke -1NOR tire dimensions & profile -1 | Four NOR knock-offs -2Four NOR wheels -2Four NOR profiles -2 | Maximum - 3 |

X=Does Not Apply International Advisory Council for Preservation of the Ferrari Automobile (IAC/PFA) **©** 1994, 1999,