**Interior: Suggested Maximum Deductions:*****05/2018***

 ***Evaluate each item for Authenticity and Condition***

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|  CATEGORY | Max Ded |  MINOR |  SIGNIFICANT |  MAJOR |  MAX DEDUCTION |
| HEADLINERVisors |  2 | Stain or wear greater than patina -1/2Small rips or tears -1/2NOR Craftsmanship -1/2 | Not original design -1Significant wear, rips or tears -1 | Reproduction materialsNOR in appearance, design orworkmanship -1 | No headliner or Visors -2 NOR appearance, design & workmanship -2 |
| UPHOLSTERYSeats, Console, Door & Shelf Panels |  4 | Stain or wear greater than patina -1/2NOR craftsmanship -1/2Small rips or tears -1/2Period seatbelts, neat alarm, safety,  communications equipment, -0 | Significant wear, rips or tears-1Poor reproduction materials -1NOR in appearance, design **or** workmanship -1Obtrusive accessories -1 | Non-Ferrari seats -2NOR Upholstery -2 | Material, design & craftsmanship NOR on several components -4 |
| CARPET Pedals & Shifter |  3  | Stain or wear greater than patina -1/2NOR style stitching/binding -1/2NOR pattern/form pad or boot -1/2NORfinishes or craftsmanship -1/2 | Missing heel pad or top boot -1 | Poor repo materials -1NOR in appearance, design  or workmanship -1 | No carpet -3 orNOR appearance, design  & workmanship -3 |
| DASHBOARD:  Instruments; Mirror |  3 | Small scratches/wear -1/2Faded faces -1/2NOR style paint or finish -1/2 |  Significant scratches/wear -1Holes or additional components -1 | Modified dashboard -2 | Dashboard & instruments  NOR / significant  deterioration -3 |
| STEERING Wheel,  Horn; Signals  |  2 | Small nicks or scratches -1/2 | Significant wear or scratches -1Horn INOP -1 | Incorrect Ferrari wheel -1 | Incorrect wheel -2(Non Ferrari/aftermarket) |
| TRIM EMBLEMS |  2 | Poor plating or condition -1/2Incorrect screws -1/2 | Each one NOR appearance or  missing -1 | X | Two missing or two NOR in  appearance or design -2 |
| TRUNK Carpet, Paint, Decals  Hardware |  2 | Stains or wear greater than patina -1/2Small rips or tears -1/2NOR style hardware or plating **-**1/2 | NOR style carpet or paint -1Significant rips or tears -1 | X | No carpet and/or paint -2NOR materials, finish, style & craftsmanship -2 |
| TOOLS Spare,  Manual, Crank,  Jack, etc. |  4 | NOR wheel, tire, manual **or** pouch -1/2NOR jack and tire tools for type -1/2No window crank **or** trouble light -1/2No warranty book, wipe rag -0 | Several missing tools or bag -1/2No tools and bag -1No manual and pouch -1 | No spare and wheel -1No jack & changing tools -1No puncture repair kit -1 | No tools, manuals, spare, jack and puncture repair -4 |
| WINDOW Operation |  2 | Each sticky window -1/2 | Each window INOP -1 |

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| Sunroof or convertible top (electric) INOP -1 |

 | Maximum -2 |
| INSTRUMENT / FAULT MODE  Operation |  3 | Clock, radio, or dash light INOP -1/2Hood, trunk, glovebox light INOP -1/2 | Each instrument INOP -1Heater fan, AC INOP -1Each fault mode indicator INOP -1 | Several INOP -2 | Maximum -3 |
| EXTERIOR LIGHT Operation |  4 | Non-critical side marker INOP -1/2License plate light INOP -1/2 | Each significant light INOP -1 | X | Maximum -4 |

X=Does Not Apply International Advisory Council for Preservation of the Ferrari Automobile (IAC/PFA) **©** 1994, 1999,